



genesisplus+

2018



Setup Software

Module 6: Discounts and Labour

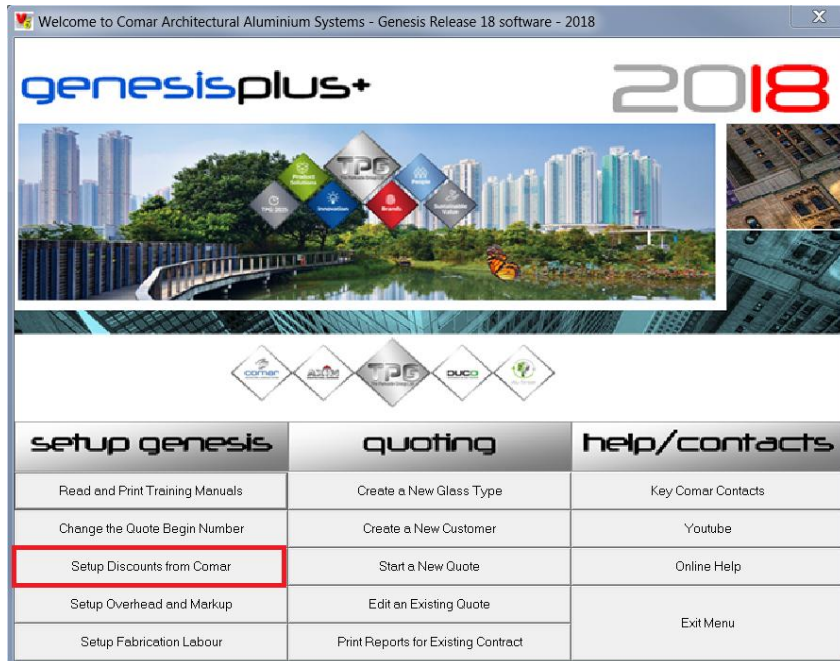
LEVEL: INTERMEDIATE

Genesis Release 18

COMAR DISCOUNTS

BEFORE YOU USE GENESIS YOU NEED TO SETUP THE DISCOUNTS THAT YOUR COMAR ACCOUNT MANAGER HAS AGGRED WITH YOU, THIS NEEDS TO BE SETUP BEFORE YOU START ANY QUOTES AS THE EXTRUSIONS AND SUNDRIES WILL BE PRICED AT FULL PRICE.

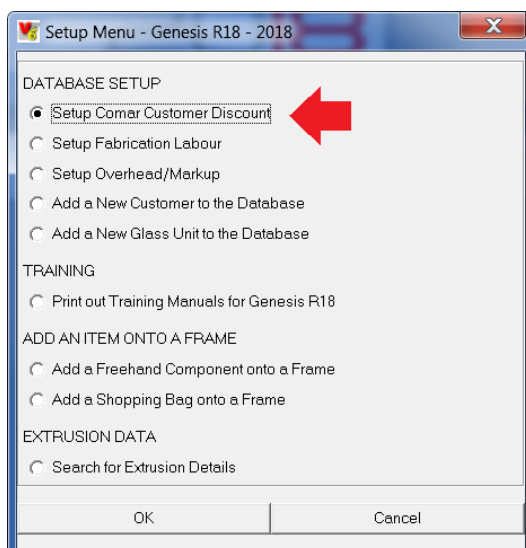
THERE ARE TWO WAYS TO ACCESS THIS, THE FIRST IS WHEN THE SOFTWARE STARTS UP AND BY USING THE BELOW MENU . CLICK ONTO DISCOUNTS.



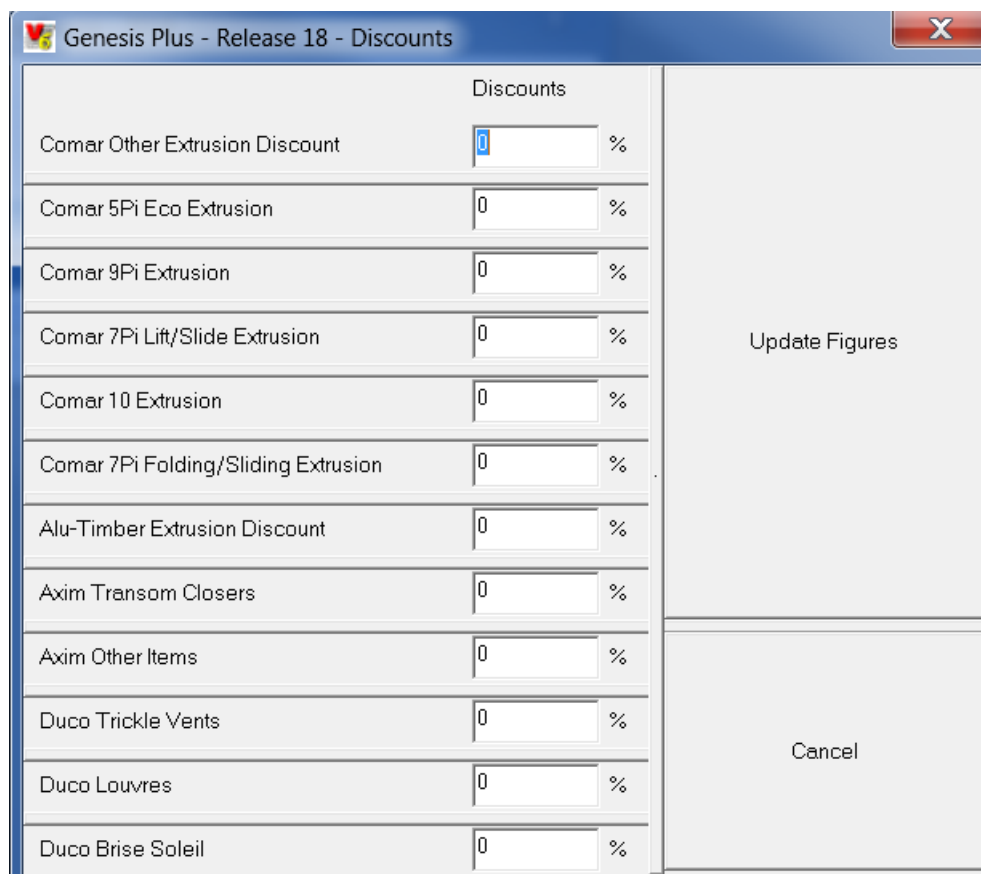
THE SECOND OPTION IS WHEN YOU HAVE ALREADY EXISTED THE START UP SCREEN AND THAT IS THROUGH THE SETUP OR GENESIS BUTTON.



A MENU WILL THEN APPEAR ALLOWING YOU TO CHOOSE THE DISCOUNT OPTION



BOTH OF THESE OPTIONS BRING UP THIS MENU



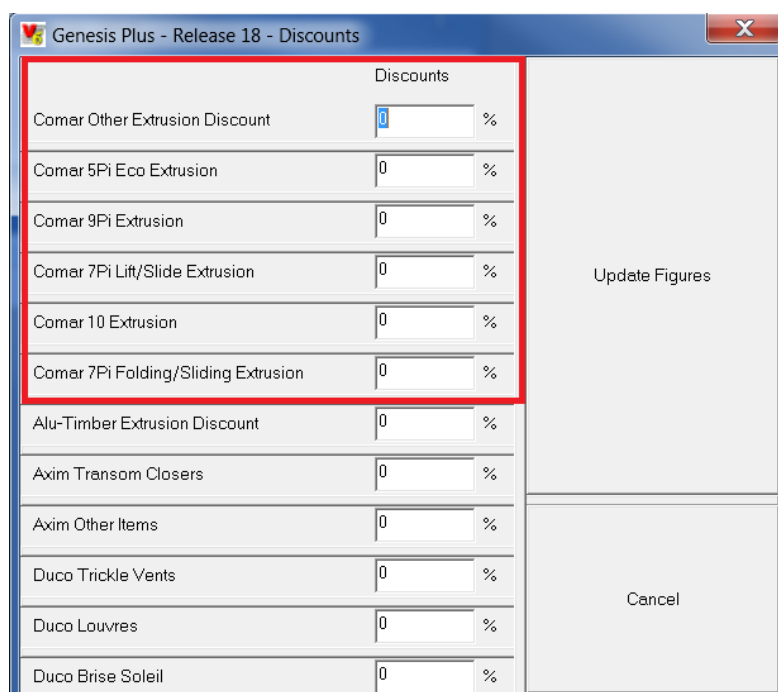
Discounts	
Comar Other Extrusion Discount	<input type="text"/> %
Comar 5Pi Eco Extrusion	<input type="text"/> %
Comar 9Pi Extrusion	<input type="text"/> %
Comar 7Pi Lift/Slide Extrusion	<input type="text"/> %
Comar 10 Extrusion	<input type="text"/> %
Comar 7Pi Folding/Sliding Extrusion	<input type="text"/> %
Alu-Timber Extrusion Discount	<input type="text"/> %
Axim Transom Closers	<input type="text"/> %
Axim Other Items	<input type="text"/> %
Duco Trickle Vents	<input type="text"/> %
Duco Louvres	<input type="text"/> %
Duco Brise Soleil	<input type="text"/> %

Update Figures

Cancel

ALTHOUGH THERE ARE QUITE ALOT OF OPTIONS, IN SOME CASES YOU WILL USE THE SAME VALUE A FEW DIFFERENT BOXES. PLEASE NOTE THAT STANDARD COMAR COMPONENTS ARE NOT DISCOUNTED, ONLY EXTRUSIONS.

FOR EXAMPLE YOU MAY HAVE A DISCOUNT ON THE EXTRUSIONS. AS AN EXAMPLE IF YOU RECIEVED 30% THEN YOU WOULD NORMALLY ADD THE SAME VALUE IN THE FIRST 6 BOXES



Discounts	
Comar Other Extrusion Discount	<input type="text"/> %
Comar 5Pi Eco Extrusion	<input type="text"/> %
Comar 9Pi Extrusion	<input type="text"/> %
Comar 7Pi Lift/Slide Extrusion	<input type="text"/> %
Comar 10 Extrusion	<input type="text"/> %
Comar 7Pi Folding/Sliding Extrusion	<input type="text"/> %
Alu-Timber Extrusion Discount	<input type="text"/> %
Axim Transom Closers	<input type="text"/> %
Axim Other Items	<input type="text"/> %
Duco Trickle Vents	<input type="text"/> %
Duco Louvres	<input type="text"/> %
Duco Brise Soleil	<input type="text"/> %

Update Figures

Cancel

THE NEXT ONE DOWN IN THE LIST IS ALU-TIMBER, THIS WILL DISCOUNT THE ALUMINIUM AND TIMBER EXTRUSIONS FROM OUR ALUMINIUM/TIMBER COMPOSITE WINDOWS, DOORS AND CURTAIN WALL SYSTEM. YOU MAY NOT HAVE A DISCOUNT FOR THIS IS YOU ARE NOT A SUPPLIER SO MAY LEAVE THE BOX AS 0.

Alu-Timber Extrusion Discount	<input type="text" value="0"/>	%
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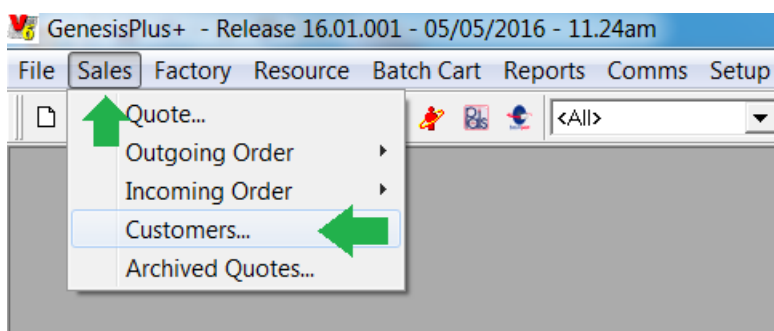
THE NEXT ONE NORMALLY ONLY RELATES TO COMMERCIAL DOOR HARDWARE AND ONLY PRODUCTS WHICH ARE SUPPLIED BY PARKSIDE AXIM, THE FIRST ONE IS TRANSOMS CLOSERS AND THE AXIM OTHER ITEMS REFER TO OTHER ITEMS LIKE HANDLES AND LOCKS ETC.

Axim Transom Closers	<input type="text" value="0"/>	%
Axim Other Items	<input type="text" value="0"/>	%

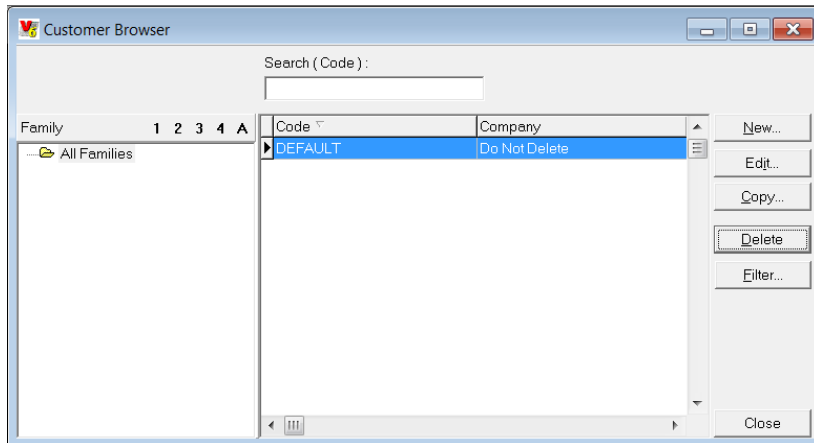
THE LAST DISCOUNT TO APPLY IS THE DUCO RANGE OF PRODUCTS. NORMALLY THESE ARE ALL THE SAME AND ON THESE PRODUCTS THE DISCOUNT WILL BE APPLIED TO BOTH THE EXTRUSIONS AND COMPONENTS. DUCO DISCOUNTS WILL BE APPLIED TO GLAZED IN TRICKLE VENTS, SLOT VENTS, LOUVRES AND BRISE SOLEIL.

Duco Trickle Vents	<input type="text" value="0"/>	%
Duco Louvres	<input type="text" value="0"/>	%
Duco Brise Soleil	<input type="text" value="0"/>	%

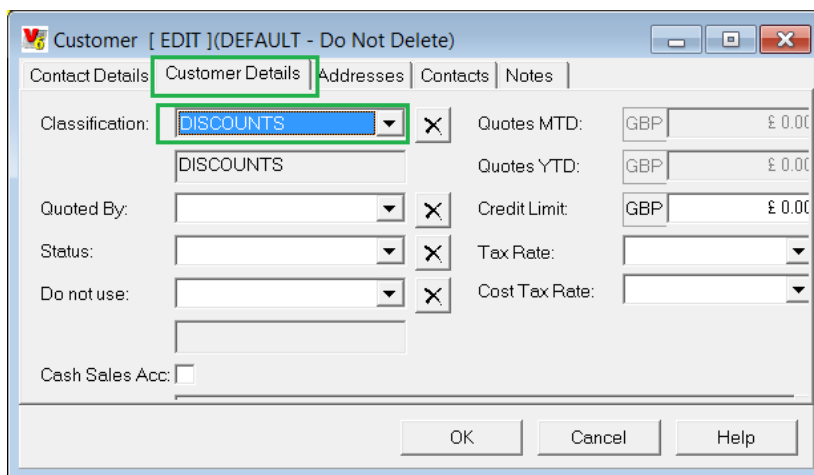
THE LAST THING TO EXPLAIN IS HOW THE DISCOUNT GETS APPLIED TO THE QUOTE AND THIS IS PROVIDED BY THE DEFAULT CUSTOMER WHICH YOU CAN ACCESS BY GOING TO SALES/CUSTOMERS...



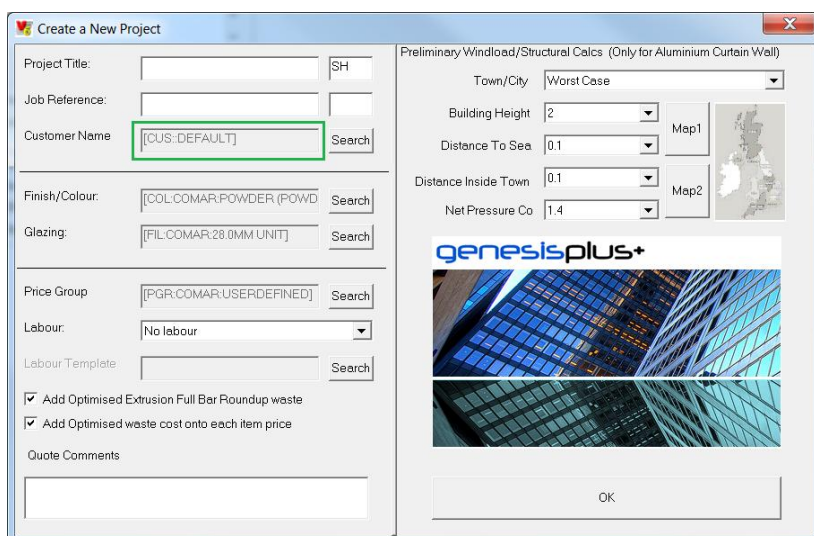
WITHIN THIS LIST THERE IS A DEFAULT CUSTOMER. YOU CAN SET YOUR OWN CUSTOMERS UP BY COPYING THIS ONE, BUT IF YOU DO NOT WANT TO SETUP CUSTOMERS THEN YOU HAVE TO USE THIS WITHIN A QUOTE FOR IT TO APPLY YOUR DISCOUNTS.



IF YOU EDIT THIS CUSTOMER AND THEN GO TO CUSTOMER DETAILS, THE CLASSIFICATION OF ANY NEW OR DEFAULT CUSTOMER MUCH BE APPLIED AS DISCOUNTS.



WHEN STARTING A NEW QUOTE, THE CUSTOMER NAME IS PREFILLED WITH THE DEFAULT CUSTOMER OPTION SO NORMALLY YOU SHOULDN'T HAVE TO THINK ABOUT APPLYING THIS, BUT PLEASE DO NOT DELETE THE OPTION OUT AND THE DISCOUNT WILL APPLY TO THE QUOTE.











ON THE OFF CHANCE THAT YOU DO ACCIDENTLY DELETE THE CUSTOMER FROM THE QUOTE, WITH THE QUOTE OPEN GO TO CUSTOMER DOWN THE LEFT HANDSIDE AND THEN CLICK ONTO THE THREE DOTS NEXT TO THE CUSTOMER TAB AND FIND THE DEFAULT.

The screenshot shows a software window with a menu bar (File, Sales, Factory, Resource, Quote, Batch Cart, Reports, Comms, Setup, Window, What do these Buttons Mean?, Help) and a toolbar. On the left, a tree view shows folders like 'Quote No: 0', 'Customer' (highlighted), 'Default Options', 'Pricing', 'Template', 'IGU's', 'Items', 'Summary', 'Job Details', 'BOM', 'Presentation', and 'Resource Overrides'. The main area is a form for a quote. The 'Customer' field is highlighted with a green box and shows '[DEFAULT] Do Not Delete'. Other fields include 'Quoted By: Comar Fabricator', 'Do not use:', 'Tax Rate:', 'Status:', 'Cost Tax Rate:', 'Currency: Pound sterling', and 'Notes:'.

WHEN YOU HAVE CHANGED THE CUSTOMER WITHIN THE QUOTE, THE FOLLOWING WARNING WILL COME UP, JUST CLICK OK AND IT WILL UPDATE THE PRICES.

The screenshot shows an 'Information' dialog box with a blue header and a red close button. The main text area contains an information icon and the following text: 'Because you have changed the customer, the Discounts used in this quote will be changed to those set for the new customer. Prices will be automatically updated.' At the bottom, there is an 'OK' button.

YOU WILL NOTICE THE DISCOUNT APPLIED WHEN YOU PRINT OUT REPORTS LIKE THE PURCHASE ORDER

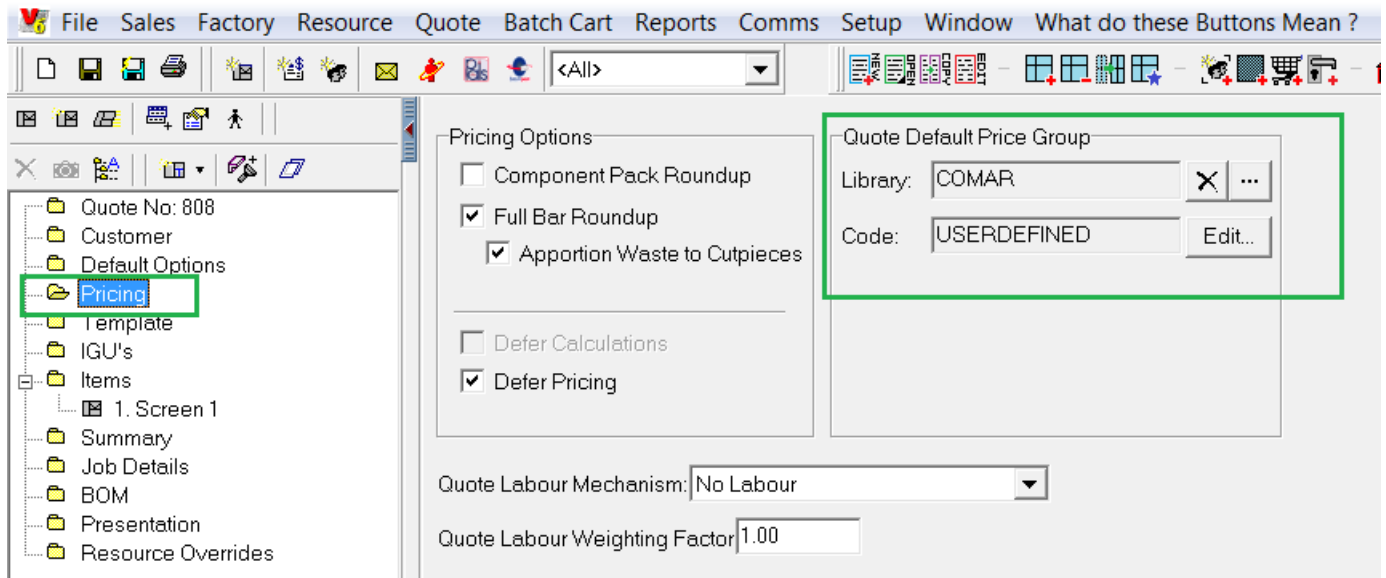
Part Code	QtyBar*	Description	Discount.	Cost *
CS001	1	 100x45mm O/Frame/Mullion Length: 6,450 mm Box Qty: 5 Finish: POWDER	30 %	£127.46
CS008	1	 Infill Plate Plain Length: 6,450 mm Box Qty: 10 Finish: MILL	30 %	£32.82
CS013	1	 O/Frame - Header Bar Length: 6,450 mm Box Qty: 4 Finish: POWDER	30 %	£97.79
CS015	1	 Double Ramped Threshold Length: 6,450 mm Box Qty: 8 Finish: SILVER	30 %	£71.29
CS016	1	 55mm Door Stile - Woolpile Length: 6,450 mm Box Qty: 6 Finish: POWDER	30 %	£95.45
CS017	1	 55mm Door Top/Bott Rail Length: 6,450 mm Box Qty: 5 Finish: POWDER	30 %	£99.69
CS018	1	 100mm Door Top/Bott Rail Length: 6,450 mm Box Qty: 4 Finish: POWDER	30 %	£140.82
CS031	1	 C1 Glazing Pocket Filler	30 %	£27.68

OVERHEADS AND MARKUPS

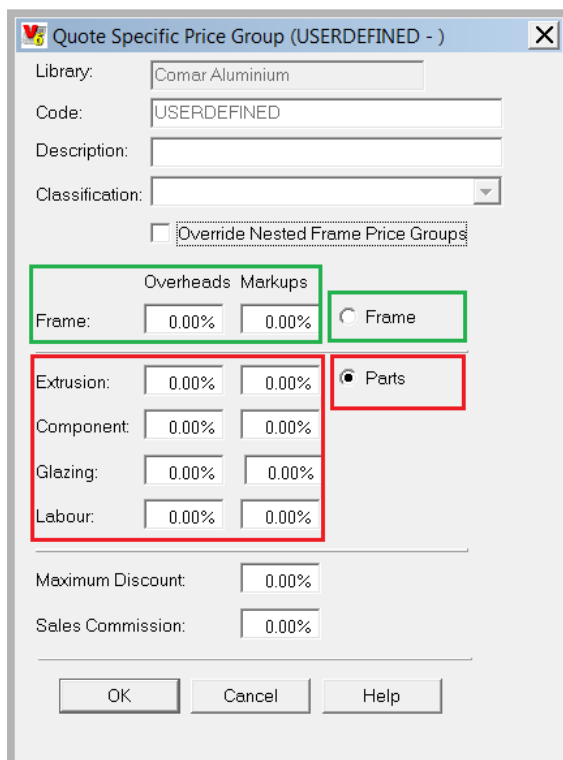
YOU CAN SET GENESIS UP TO WORK OUT AN EXTRA OVER/OVERHEAD OR MARKUP TO THE FINAL QUOTE COST AUTOMATICALLY. THESE CAN BE AUTOMATICALLY SET IN THE BACK OF THE SOFTWARE OR AT A PER ITEM LEVEL.

AT QUOTE LEVEL

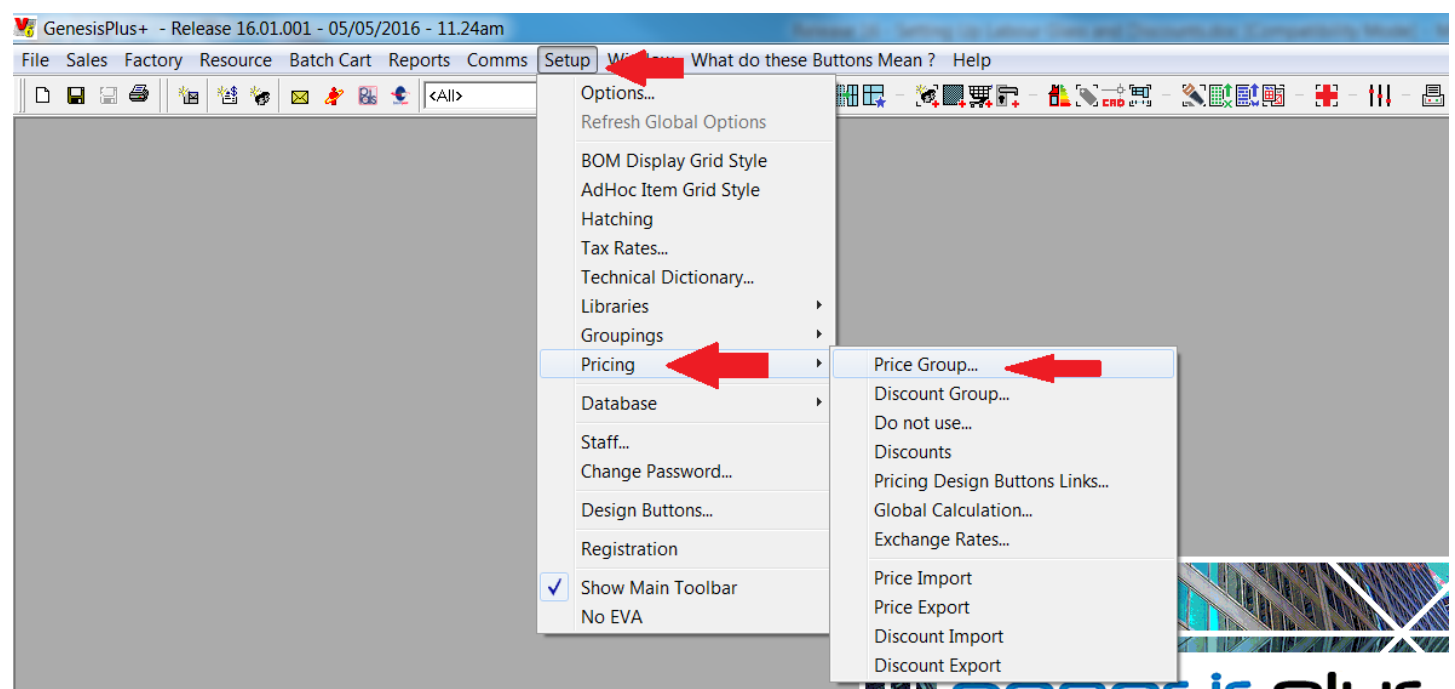
WHEN YOU HAVE A QUOTE OPEN YOU SHOULD SEE THE PRICING TAB ON THE LEFT HAND SIDE, CLICK ONTO THIS AND THEN LOOK ACCROSS TO THE RIGHT HAND SIDE, AS A DEFAULT IT IS SET AT USER DEFINED. TO CHANGE THIS AT QUOTE LEVEL CLICK ONTO 'EDIT' NEXT TO THE QUOTE GROUP TAB.



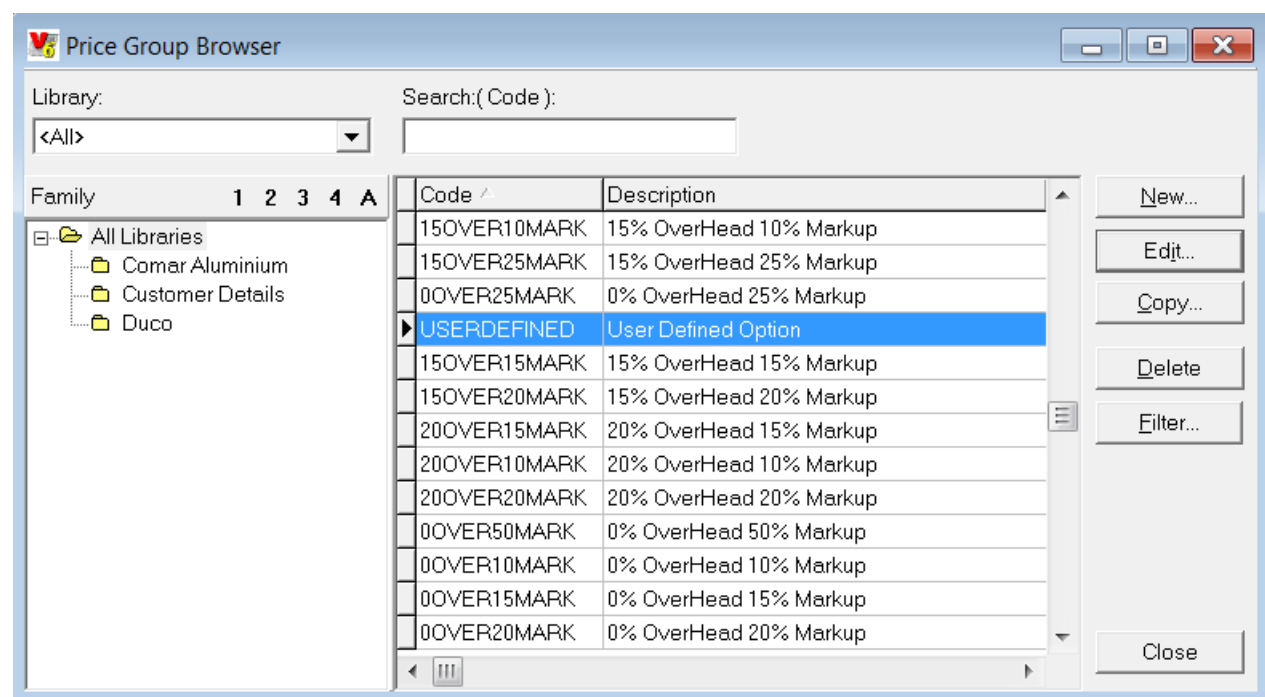
THE EDIT PRICE GROUP TAB IS SET TO LOOK AT THE OVERALL COST OF THE FRAME (FRAME BUTTON) OR TO BREAK IT DOWN AND UPLIFT PARTS OF THE COST, I.E EXTRUSIONS, COMPONENTS, GLAZING OR LABOUR (PARTS BUTTON).



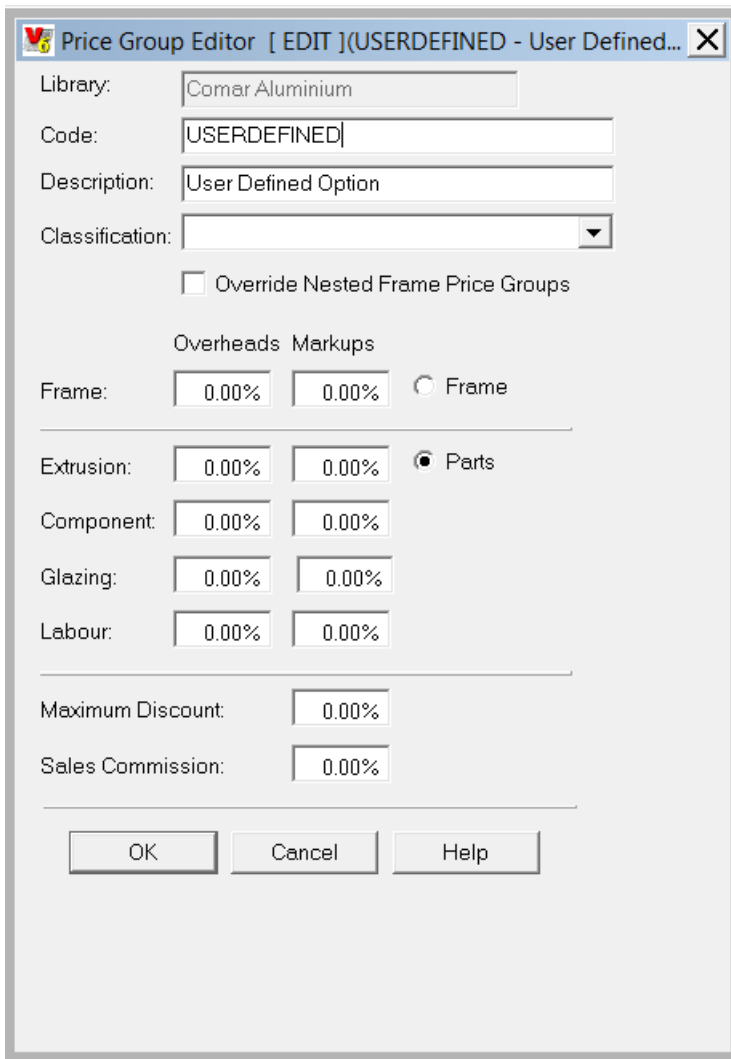
YOU CAN ADD A PERCENTAGE INTO EITHER THE OVERHEAD, THE MARKUP OR BOTH OF THEM BY TYPING IN THE FIGURES AND THEN USING THE RADIO BUTTON FOR EITHER THE WHOLE FRAME OR THE PARTS AS SHOWN. IF YOU FIND THAT YOU ARE CONSTANTLY USING THE SAME FIGURES YOU CAN CHANGE THE USER DEFINED PRICE GROUP OR EVEN SETUP A NEW ONE AS DEFAULT IT WITHIN THE SOFTWARE. WITH ALL QUOTES SHUT AND JUST THE MAIN GENESIS SCREEN OPEN GO TO SETUP, PRICING AND THEN PRICE GROUP



YOU CAN FIND AN EXISTING ONE, COPY ONE OR EDIT THE USERDEFINED ONE FROM THE MENU THAT HAS COME UP.



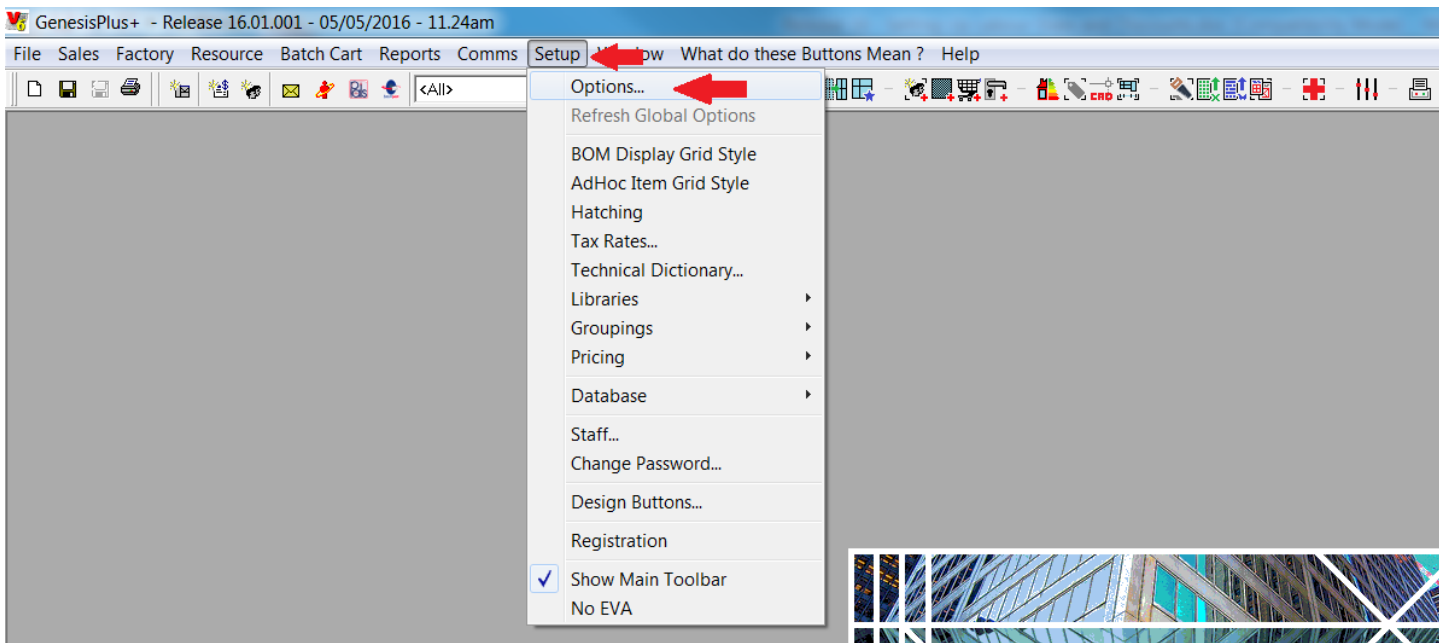
THE SCREEN LOOKS LIKE THE ONE THAT YOU CHANGED WITHIN THE QUOTE EARLIER. CHOOSE THE OPTION AND CHANGE THE DEFAULTS AS REQUIRED AND THIS OPTION WILL AUTOMATICALLY DEFAULT WHEN ADDED TO A QUOTE.



The Price Group Editor dialog box is shown with the following fields and options:

- Library: Comar Aluminium
- Code: USERDEFINED
- Description: User Defined Option
- Classification: (dropdown menu)
- ☐ Override Nested Frame Price Groups
- Overheads Markups
- Frame: 0.00% 0.00% ☐ Frame
- Extrusion: 0.00% 0.00% ☒ Parts
- Component: 0.00% 0.00%
- Glazing: 0.00% 0.00%
- Labour: 0.00% 0.00%
- Maximum Discount: 0.00%
- Sales Commission: 0.00%
- Buttons: OK, Cancel, Help

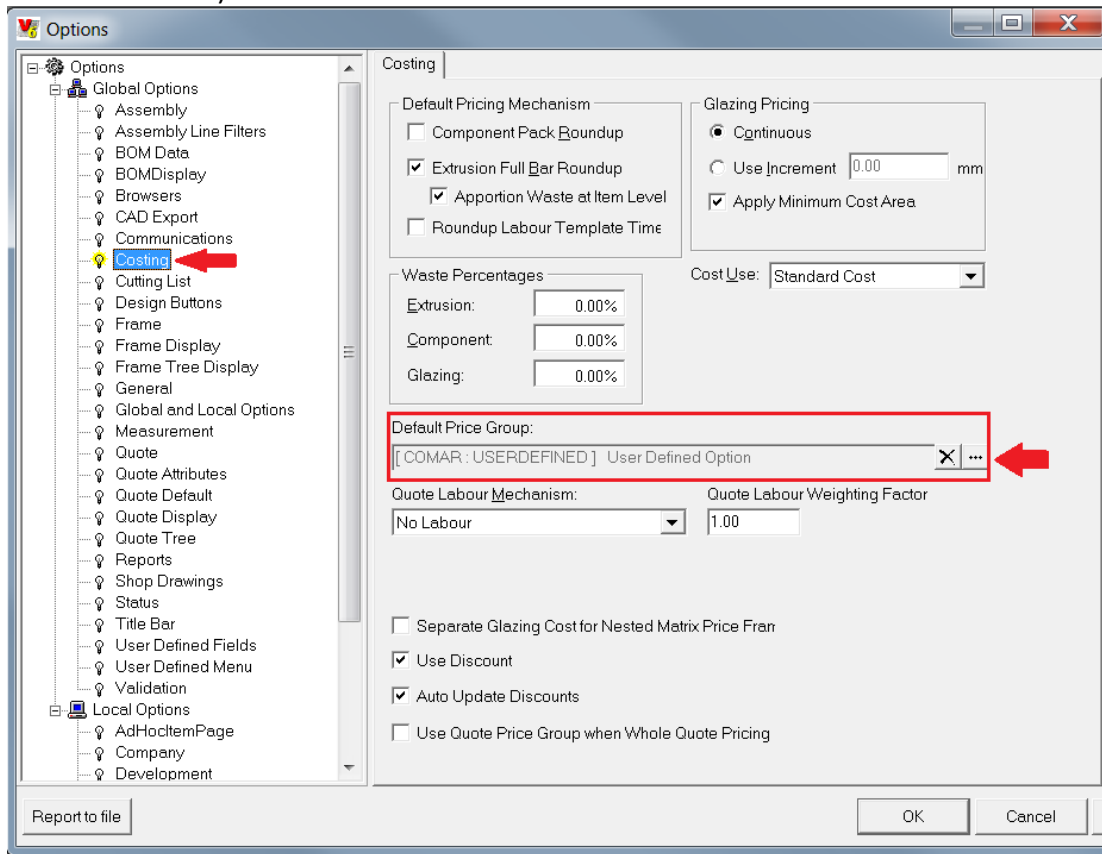
SHOULD YOU HAVE MADE A NEW PRICE GROUP UP, THIS CAN BE DEFAULTED TO ALWAYS COME UP WITHIN A QUOTE. TO DO THIS GO TO SETUP AND THEN DOWN TO OPTIONS.



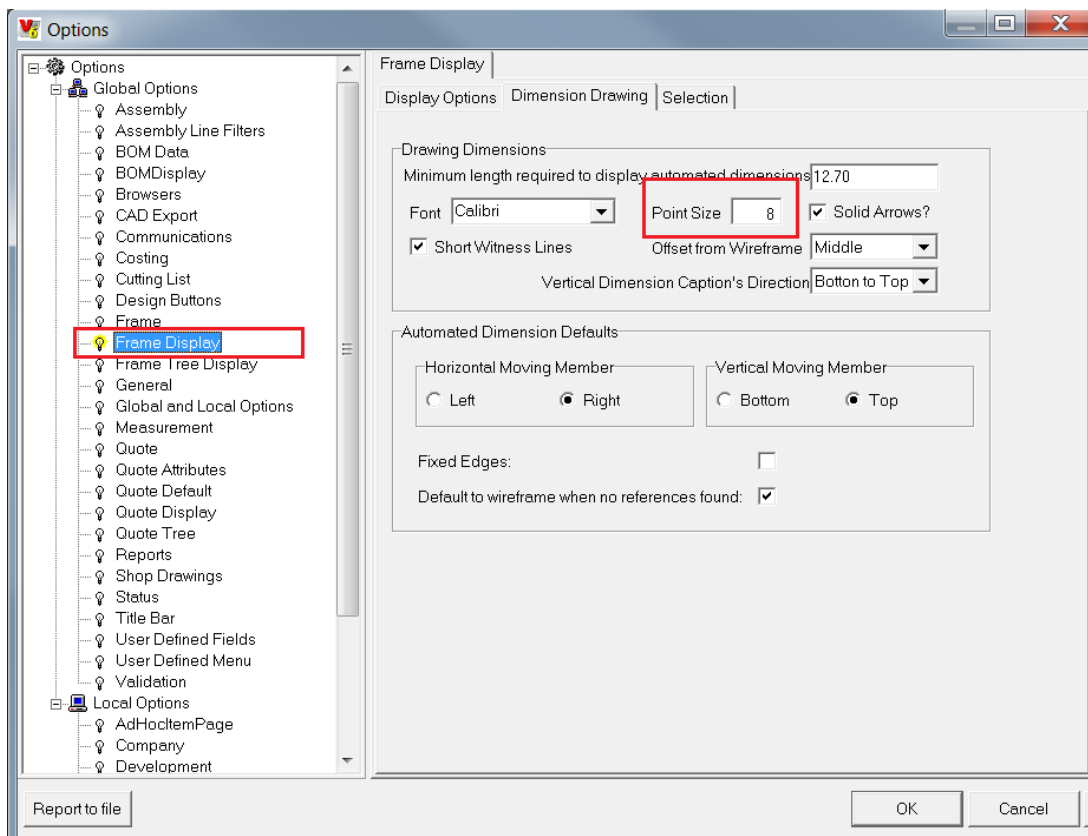
The GenesisPlus+ Setup menu is shown with the following options:

- Options... (highlighted with a red arrow)
- Refresh Global Options
- BOM Display Grid Style
- AdHoc Item Grid Style
- Hatching
- Tax Rates...
- Technical Dictionary...
- Libraries
- Groupings
- Pricing
- Database
- Staff...
- Change Password...
- Design Buttons...
- Registration
- ☒ Show Main Toolbar
- No EVA

WHEN THE OPIONS MENU COMES UP, GO TO COSTING DOWN THE LEFT HAND SIDE AND THEN CLICK ONTO THE THREE DOTS NEXT TO DEFAULT PRICE GROUP AND THEN CHOOSE YOUR DEFAULT OPTION. (CLICK OK WHEN FINISHED).



WHILST IN THE OPTIONS SCREENS HAVE A LOOK AT OTHER THINGS THAT YOU CAN DEFAULT LIKE THE FONT SIZE ON FRAME DRAWINGS WITHIN "FRAME DISPLAY" AND "POINT SIZE", BUT PLEASE BE CAREFUL NOT TO CHANGE ANYTHING MAJOR AS IT COULD ADVERSELY AFFECT COSTINGS ETC.



GLASS PRICES

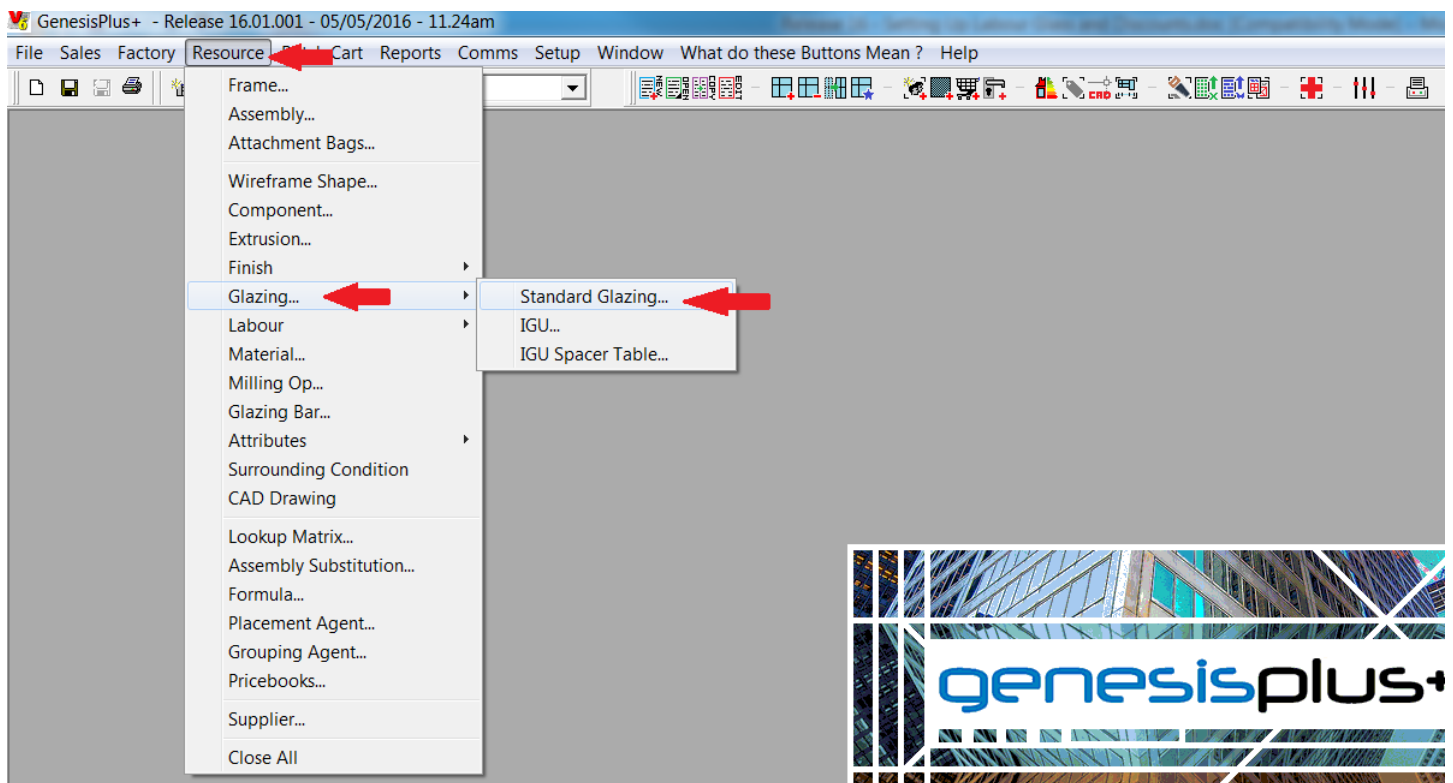
GENESIS HAS TO INCLUDE A GLAZING FILL IN ORDER FOR IT TO WORK OUT THE GLASS SIZES, THE GASKETS AND WHICH BEADS TO USE. AS A DEFAULT WE SET THE SOFTWARE UP TO US A 28MM GLAZING SPACE WITH AN UNSPECIFIED MAKEUP OR DESCRIPTION.

SO IT ALREADY HAS ENOUGH INFORMATION TO BE ABLE TO WORK OUT THE GLASS PRICES THAT YOU WANT TO APPLY TO A QUOTE FOR EACH FRAME.

DUE TO DIFFERENT SUPPLIERS AND DIFFERENT PRICES WE DO NOT PRESET THESE WITHIN GENESIS, HOWEVER YOU CAN SET THEM YOURSELF AND THEN APPLY THEM TO A QUOTE.

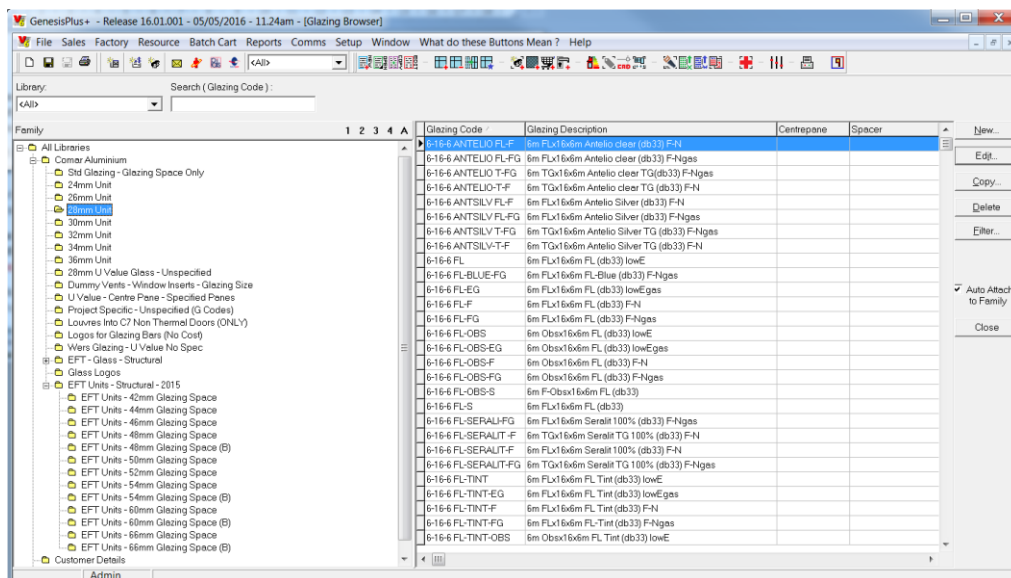
TO ACCESS THE LIST OF GLASS TYPES YOU CAN DO THIS WITH THE QUOTE SHUT. HOWEVER IF YOU WERE IN THE MIDDLE OF A QUOTE THE MENU CAN BE ACCESSED AND A NEW GLASS TYPE ADDED, **PLEASE NEVER CHANGE THE CODE AND DESCRIPTION OF AN EXISTING GLASS TYPE IF ALREADY USED IN A QUOTE.**

GO TO RESOURCE AND THEN DOWN TO GLAZING AND THEN ACCROSS TO STANDARD GLAZING (WE NEVER US THE IGU OR IGU SPACER TABLE).



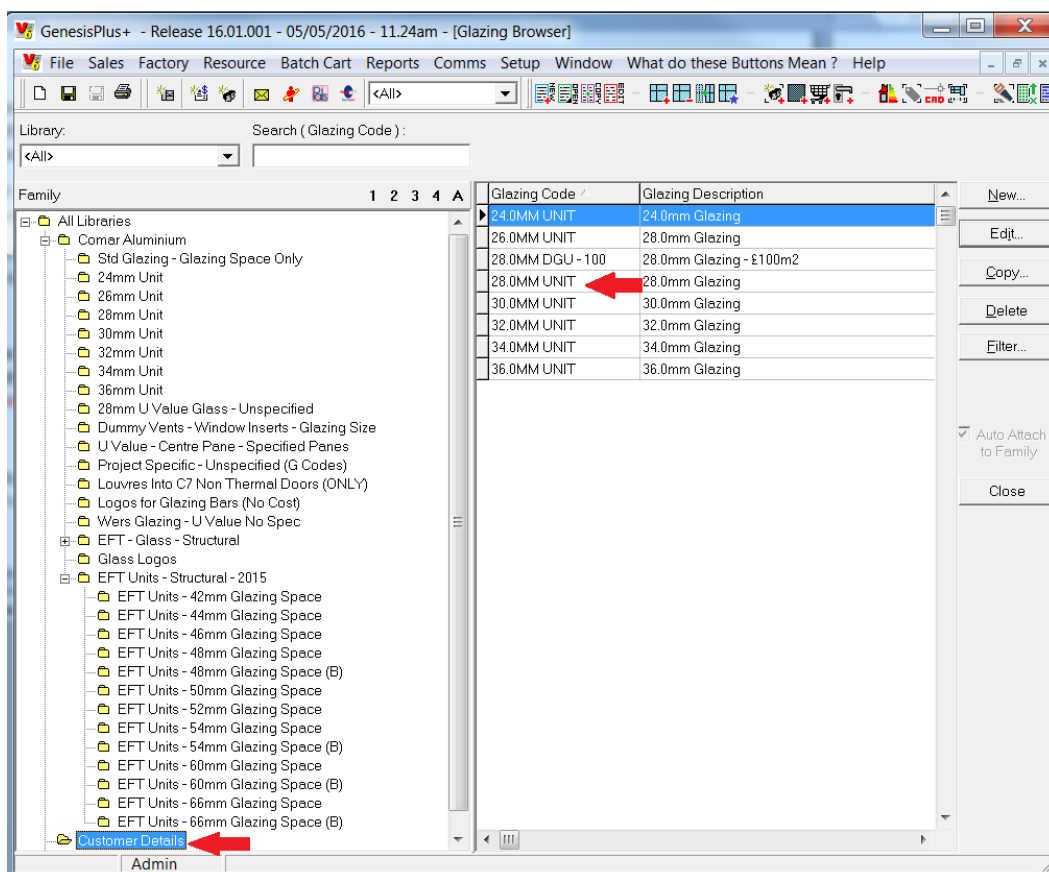
THE GLASS LIST WITHIN GENESIS IS COMPREHENSIVE AND SOMETIMES HARD TO NAVIGATE SO WE WILL COPY AN EXISTING GLASS TYPE AND SETUP OUR OWN LIST

YOU WILL SEE THAT THERE ARE A LOT OF OPTIONS WITHIN THE LIST BUT YOU MAY ONLY EVER USE A FEW OF THEM.

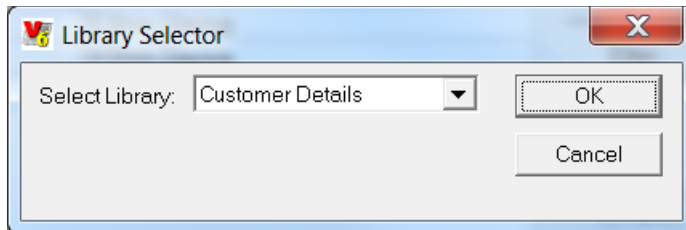


WE WILL BE CREATING OUR LIST IN THE CUSTOMER LIBRARY WHICH CONTAINS A FEW EXAMPLES THAT WE CAN COPY.

IN THE LEFT HAND COLUMN GO TO THE BOTTOM AND FIND CUSTOMER DETAILS. YOU MAY ALSO DROP THE LIBRARY TAB DOWN TO THE CUSTOMER LIBRARY TO MAKE IT EASIER TO FIND IF YOU WISH. NOW GO ACCROSS AND FIND THE 28.0MM UNIT AND CLICK ONTO THE COPY BUTTON.



MAKE SURE THAT THE LIBRARY SELECTOR SAYS "CUSTOMER DETAILS" AND THEN CLICK OK.

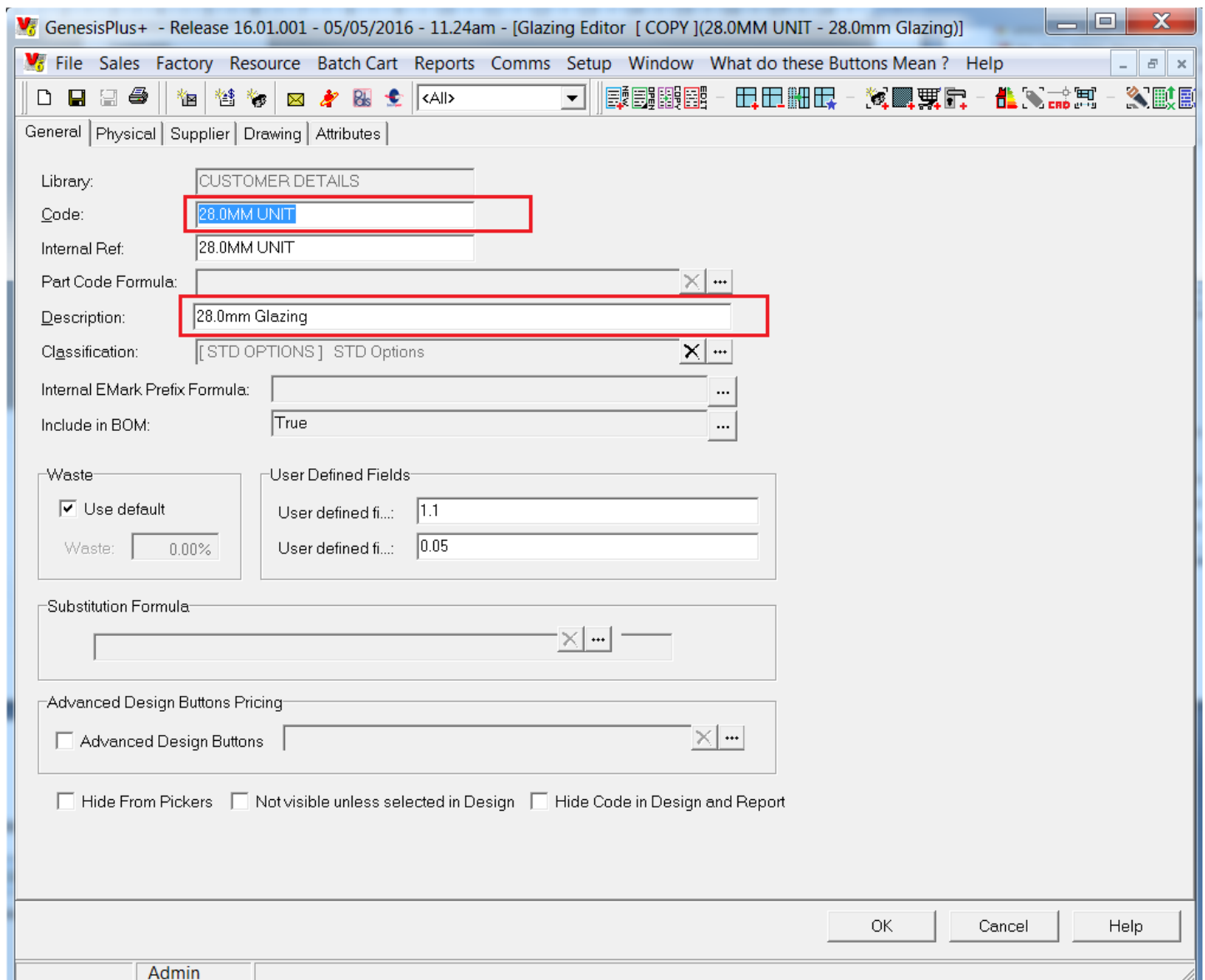


ON THE FIRST GENERAL TAB WE CAN CHANGE THE CODE AND THE DESCRIPTION. THIS IS FOR THE COMPLETE GLAZING UNIT AND SO SHOULD REPRESENT THE MAKEUP OF THE GLASS WITHIN THE CODE AND DESCRIPTION. AN EXAMPLE OF THIS COULD BE

CODE: 6-16-6 FL-F (EG: 6MM – 16MM SPACE FLOAT)

DESCRIPTION: 6M FLX16X6M FL (DB33) F-N

THESE DETAILS WILL COME UP ON THE REPORTS AND WITHIN THE QUOTE AND SO SHOULD BE REPRESENTATIVE OF THE GLASS THAT YOU WILL BE USING. OTHER CUSTOMERS DO SOMETIMES USE A G1, G2 CODE ETC TO SHOW UP ON THE DESIGN SCREEN LATER ON.



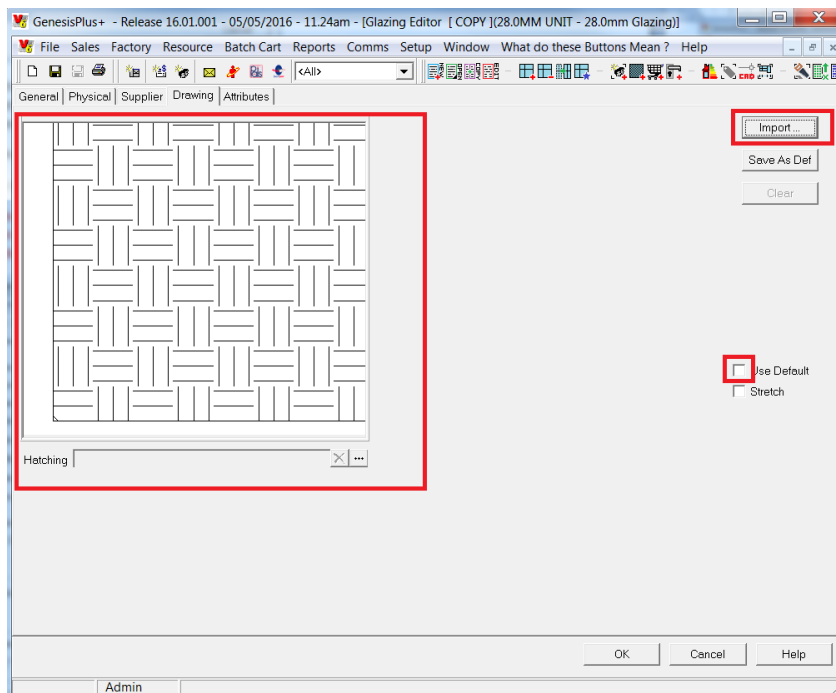
THE NEXT SCREEN (PHYSICAL) HOLDS THE TECHNICAL INFORMATION ON THE GLASS AND IS VERY IMPORTANT. THE THICKNESS WILL AFFECT THE BEADS AND GASKETS WITHIN A QUOTE AND THE UG (GLASS CENTRE PANE) AND PSI (GLAZING SPACER VALUE) WILL AFFECT THE U VALUES SO IT IS IMPORTANT THAT THESE ARE CORRECT (PARTICULARLY THE THICKNESS).

The screenshot shows the 'Physical' tab in the GenesisPlus+ software. The 'Material' section has 'Glass' selected. The 'Thickness' section shows 'Overall' as 28.00 mm, 'Minimum' as 0.00 mm, and 'Nominal' as 0.00 mm. The 'Stored In' section shows 'Cut to size' selected, with 'Width' and 'Height' both at 6000.00 mm. The 'Weight' section shows 'Unit weight' as 30.00 kg/sq.m and 'Weight' as 1080.000 kg. The 'Coating' section has 'Thickness' at 0.00 mm and 'Applied to' set to 'one surface'. The 'Thermal Calculation' section has 'Ug' set to 1.1 W/mK and 'Psi' set to 0.05 W/mK. The 'Options (Glass)' section has 'Glazing' selected, and 'IGU Usage' has 'any pane' selected. The 'Admin' button is at the bottom left.

THE NEXT SCREEN (SUPPLIER) HOLDS THE COST OF THE GLASS IN METRE SQUARE. FILL OUT ALL OF THE TABS SHOWN BELOW WITH THE SAME FIGURE.

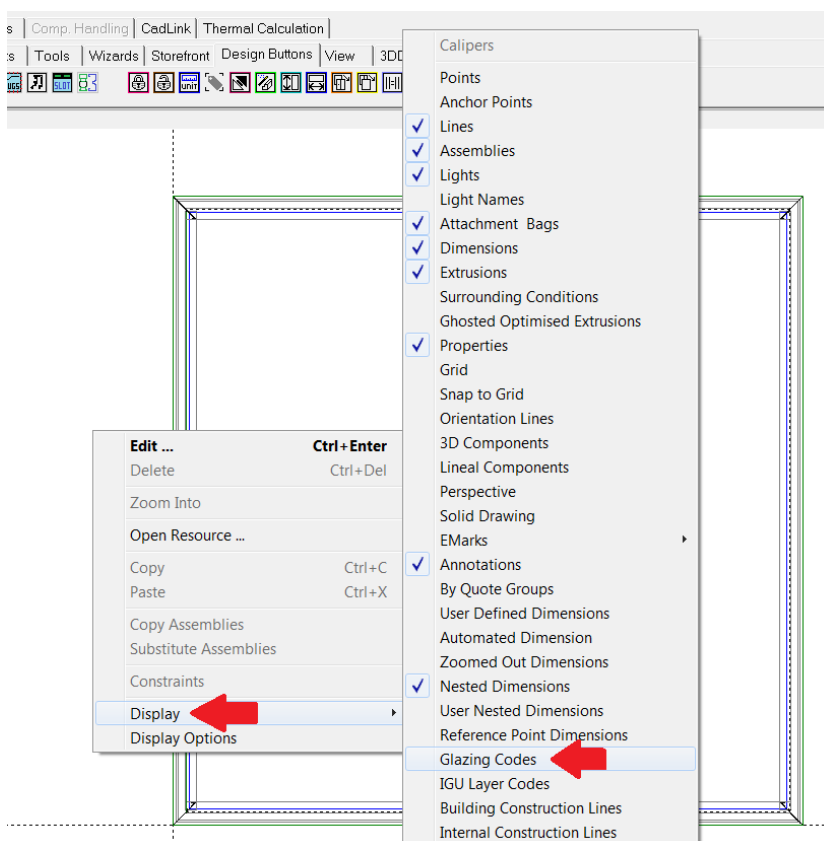
The screenshot shows the 'Supplier' tab in the GenesisPlus+ software. The 'Supplier' field is set to '[PLKS] Pilkington Glass'. The 'Order' section has 'Supplier Lead Time' at 0 days and 'Do not order' unchecked. The 'Tint' section has 'Finish Group' at 0 W/mK. The 'Cost per m2' section has 'Currency' set to 'Pound sterling' and 'Use Single Glazing Costs for IGU's' checked. The 'Apply Minimum cost area' section has 'Last In' at 0.00, 'Standard' checked, and 'Price A' and 'Price B' fields. The 'Calculations' section has 'Cost' set to 'Price A * Discount', 'Price (sold in frame)' set to 'Cost + O/H + Markup', and 'Price (sold individually)' set to 'Cost + O/H + Markup'. The 'Admin' button is at the bottom left.

ONE LAST THING THAT YOU MAY WISH TO DO IS PUT A GLASS OR PANEL LOGO AGAINST YOUR GLASSTYPE, THIS WILL COME UP WITHIN THE QUOTE AS A PATTERN AND CAN BE IMPORTED AND DRAWN UP IN AUTOCAD. WE RECOMMEND THAT YOU DRAW UP A 1000MM X 1000MM SQUARE BOX AND ADD YOUR PATTERN. YOU CAN UNTICK THE “USE DEFAULT” BUTTON AND THEN CLICK IMPORT TO ADD THIS INTO YOUR “DRAWING TAB”.

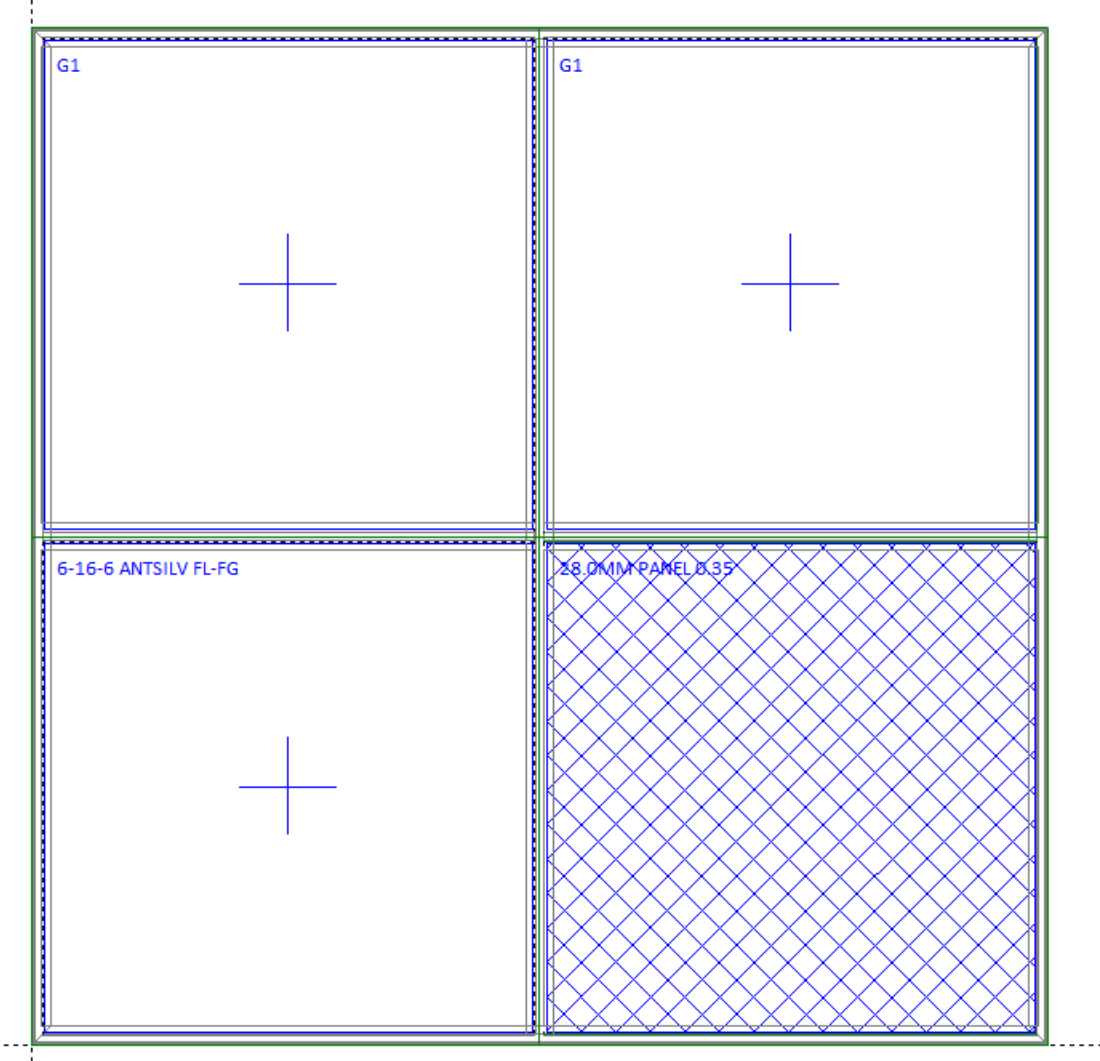


I MENTIONED BEFORE ABOUT GIVING THE CODE A SMALLER CODE AS IT CAN SHOW UP WITHIN THE FRAME AND DESIGN SCREEN.

WHEN YOU HAVE A FRAME OPEN AND YOU ARE IN THE DESIGN SCREEN, YOU CAN RIGHCLICK ON THE FRAME AND GO TO DISPLAY AND TICK GLAZING CODES.



WITHIN THE DRAWING NOW YOU CAN NOW SEE THE CODE OF THE GLASS AND IT MAY MAKE IT EASIER TO SEE WHAT YOU HAVE INCLUDED FOR WITHOUT LOOKING AT EACH LIGHT.



FABRICATION LABOUR

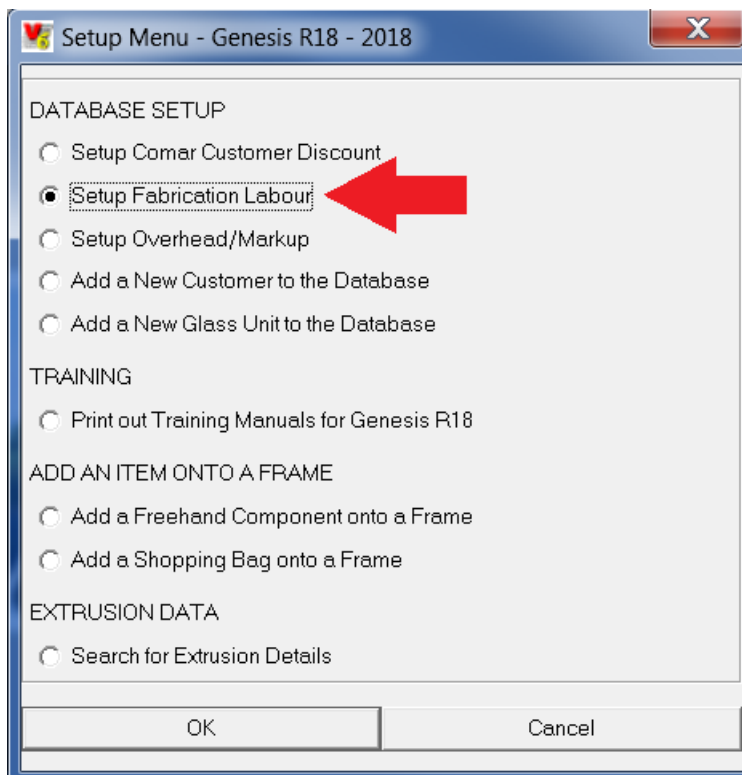
GENESIS ALREADY KNOWS THAT A FRAME HAS CORNER JOINTS AND THAT A DOOR IS GOING TO REQUIRE A FABRICATION LABOUR ELEMENT.

DUE TO THE DIFFERENT WAYS THAT CUSTOMERS PRICE FOR FABRICATION LABOUR WE HAVE LEFT THE OPTION QUITE OPEN AND YOU CAN PRICE THIS HAS SIMPLE OR AS DETAILED AS YOU REQUIRED.

OPEN UP THE SETUP GENESIS BUTTON AS SHOWN



GO TO SETUP FABRICATION LABOUR



THE LABOUR IS SPLIT UP INTO DIFFERENT TABS DEPENDING ON THE TYPE OF SYSTEM ETC. THE FIRST TAB (MAIN FRAME JOINTS) COVERS MOSTLY GROUND FLOOR SQUARE CUT SYSTEMS AND CURTAIN WALL. AN EXAMPLE OF THIS WOULD BE THE COMAR 1 (PER JOINT).

IF WE SAID THAT A JOINT WOULD BE 30MINS FOR A SHOPFRONT AND THAT THE FABRICATOR WAS BEING CHANGED AT £15 PER HOUR WE WOULD ADD “30” INTO THE MINS/OPERATION AND THEN WOULD ADD “15” INTO THE FACTORY RATE.

Comar Genesis Labour and Pricing Macro

Main Frame Joints

Windows

Doors

Eco + Pi Door

Comar 9

Alu-Timber + Sliding Folding

Duco

Door Defaults

	Mins/Operation	Factory Rate		Mins/Operation	Factory Rate
Comar 1 Sealing Cost (Per Metre)	0	0	Comar 1 Square Cut (Per Joint)	0.0	0
Comar 2 Sealing Cost (Per Metre)	0	0	Comar 2 Square Cut (Per Joint)	0.0	0
Comar 3 Sealing Cost (Per Metre)	0	0	Comar 3 Square Cut (Per Joint)	0.0	0
Comar 4 Sealing Cost (Per Metre)	0	0	Comar 4 Square Cut (Per Joint)	0.0	0
Comar 5 Sealing Cost (Per Metre)	0	0	Comar 6 Ladder C/Wall (Per Joint)	0.0	0
Comar 6L Sealing Cost (Per Metre)	0	0	Comar 6 Square C/Wall (Per Joint)	0.0	0
Comar 6Sq Sealing Cost (Per Metre)	0	0	Comar 6 Step C/Wall (Per Joint)	0.0	0
Comar 6St Sealing Cost (Per Metre)	0	0	Comar 8 Square Cut (Per Joint)	0.0	0
Comar 8 Sealing Cost (Per Metre)	0	0	CS 50 Autoheader (Per Joint)	0	0
Door Bottom Rail on Shopfront	0	0	CS 744 Autoheader (Per Joint)	0	0
Door Midrail on Shopfront	0	0	CS 759 Autoheader (Per Joint)	0	0
Threshold (Per Piece)	0	0	Subcill (Per Piece)	0	0
OK	Cancel	Update			

IF WE LOOK AT THE WINDOWS FIELD THIS IS A GOOD EXAMPLE OF HOW SIMPLE OR DETAILED WE CAN GET WITH THE LABOUR. THE FIRST LINE IS A JOINT FOR AN OUTERFRAME OF A WINDOW, AGAIN THIS WILL WORK OUT HOW MANY STANDARD JOINTS THERE ARE AND THIS LINE IS PER JOINT, THE SAME GOES FOR THE MULLION AND TRANSOM JOINT

Comar Genesis Labour and Pricing Macro

Main Frame Joints

Windows

Doors

Eco + Pi Door

Comar 9

Alu-Timber + Sliding Folding

Duco

Door Defaults

	Mins/Operation	Factory Rate		Mins/Operation	Factory Rate
Mitred O/Frame (Per Corner Joint)	0	0	Espag Locking	0	0
Mull/Tran (Per Joint)	0	0	Folding Openers	0	0
Cruciform (Per Fixing)	0	0	Ring Catch	0	0
Top/Side Hung Casement Sash	0	0	Mult Point Pivot Lock	0	0
Transfer Vent	0	0	Gleazing Bead	0	0
Tilt/Turn Sash	0	0	Tilt/Turn Handle	0	0
Bottom Hung Sash	0	0	Tilt/Turn Gearing	0	0
Pivot Sash	0	0	Restrictor	0	0
Topswing Sash	0	0	Top Swing Gear	0	0
Topswing Sash on B/Hinges	0	0	Concealed Hinge	0	0
Friction Hinge Pair	0	0	Folding Opener Tube Extension	0	0

WHEN IT COMES TO VENTS WE CAN NOW GO ONE OF TWO THINGS.

- 1) SOME CUSTOMERS MAY SAY THAT A CASEMENT (TOP OR SIDE HUNG) WOULD BE A FIXED PRICE NO MATTER WHAT HARDWARE THEY ARE USING. I.E LOCKING COCKSPUR, ESPAGS OR FOLDING OPENERS OR BUTT HINGES OR FRICTION HINGES. SO THESE CUSTOMERS MAY JUST CHOOSE TO USE THE THREE FIELDS SHOWN BELOW.

The screenshot shows the 'Comar Genesis Labour and Pricing Macro' window. The 'Main Frame Joints' tab is selected. The 'Mins/Operation' and 'Factory Rate' columns are visible. The 'Top/Side Hung Casement Sash' row is highlighted with a red box, showing a fixed value of 120 minutes and 15 factory rate. Other rows like 'Mitred O/Frame (Per Comer Joint)' and 'Mull/Tran (Per Joint)' also show fixed values of 30 minutes and 15 factory rate. The 'Update' button is visible at the bottom right.

	Mins/Operation	Factory Rate		Mins/Operation	Factory Rate
Mitred O/Frame (Per Comer Joint)	30	15	Espag Locking	0	0
Mull/Tran (Per Joint)	30	15	Folding Openers	0	0
Cruciform (Per Fixing)	0	0	Ring Catch	0	0
Top/Side Hung Casement Sash	120	15	Mult Point Pivot Lock	0	0
Transfer Vent	0	0	Glazing Bead	0	0
Tilt/Turn Sash	0	0	Tilt/Turn Handle	0	0
Bottom Hung Sash	0	0	Tilt/Turn Gearing	0	0
Pivot Sash	0	0	Restrictor	0	0
Topswing Sash	0	0	Top Swing Gear	0	0
Topswing Sash on B/Hinges	0	0	Concealed Hinge	0	0
Friction Hinge Pair	0	0	Folding Opener Tube Extension	0	0
Butt Hinge Each	0	0	Pivot Hinges	0	0
Locking Cockspur Handles	0	0	Coupling (Per Piece)	0	0
Window Head Extension	0	0	Vertical Slider (Complete)	0	0

- 2) OTHER COMPANIES DECIDE THAT THE FABRICATION LABOUR SHOULD CHANGE WHEN DIFFERENT HARDWARE IS SELECTED AS SURELY FITTING LOCKING COCKSPURS WILL TAKE A DIFFERENT AMOUNT OF TIME THAN FITTING ESPAG OR SHOOTBOLT LOCKING. THESE CUSTOMERS MAY REDUCE THE TIME OF THE ACTUAL VENT AND ADJUST THEIR FIGURES SIMILAR TO THE BELOW.

The screenshot shows the 'Comar Genesis Labour and Pricing Macro' window. The 'Main Frame Joints' tab is selected. The 'Mins/Operation' and 'Factory Rate' columns are visible. The 'Top/Side Hung Casement Sash' row is highlighted with a red box, showing a fixed value of 60 minutes and 15 factory rate. Other rows like 'Mitred O/Frame (Per Comer Joint)' and 'Mull/Tran (Per Joint)' also show fixed values of 30 minutes and 15 factory rate. The 'Update' button is visible at the bottom right.

	Mins/Operation	Factory Rate		Mins/Operation	Factory Rate
Mitred O/Frame (Per Comer Joint)	30	15	Espag Locking	30	15
Mull/Tran (Per Joint)	30	15	Folding Openers	0	0
Cruciform (Per Fixing)	0	0	Ring Catch	0	0
Top/Side Hung Casement Sash	60	15	Mult Point Pivot Lock	0	0
Transfer Vent	0	0	Glazing Bead	0	0
Tilt/Turn Sash	0	0	Tilt/Turn Handle	0	0
Bottom Hung Sash	0	0	Tilt/Turn Gearing	0	0
Pivot Sash	0	0	Restrictor	0	0
Topswing Sash	0	0	Top Swing Gear	0	0
Topswing Sash on B/Hinges	0	0	Concealed Hinge	0	0
Friction Hinge Pair	15	15	Folding Opener Tube Extension	0	0
Butt Hinge Each	10	15	Pivot Hinges	0	0
Locking Cockspur Handles	20	15	Coupling (Per Piece)	0	0
Window Head Extension	0	0	Vertical Slider (Complete)	0	0

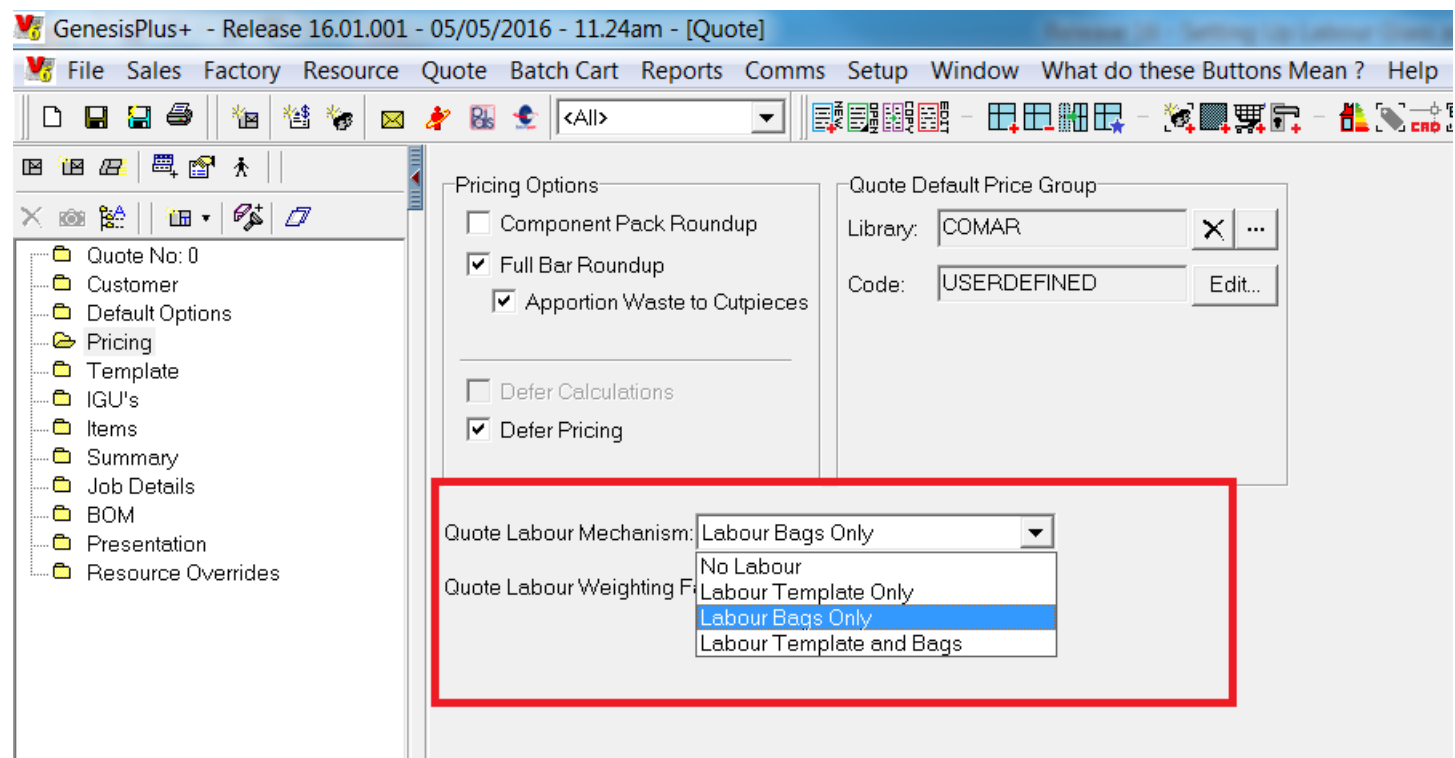
AGAIN THE HARDWARE APPLIES TO DOORS LIKE IT DID WITH WINDOWS AND SOME CUSTOMERS SAY THAT A PANIC BAR WOULD BE A DIFFERENT PRICE OR PAD HANDLES SO YOU CAN CHOOSE TO DO A COMPLETE DOOR OR BREAK THE ELEMENTS DOWN. WE ALWAYS ADVISE THAT YOU AT LEAST ADD A MIDRAIL COST INTO THE DOOR SCREEN AS THIS WILL APPLY AN EXTRA COST WHETHER USING ONE WAY OR ANOTHER.

ALL OF THE OTHER TABS FOLLOW THE SAME RULES AS THE ONES MENTIONED ABOVE.
WHEN STARTING THE QUOTE YOU CAN CHOOSE TO ADD THE FABRICATION IN THE QUOTE START SCREEN (AS
SHOW BELOW)

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IF YOU MISS THIS OPTION WHEN STARTING A QUOTE YOU CAN GO TO THE PRICING TAB DOWN THE LEFT HAND SIDE AND THEN CHANGE THE QUOTE LABOUR MECHANISM.

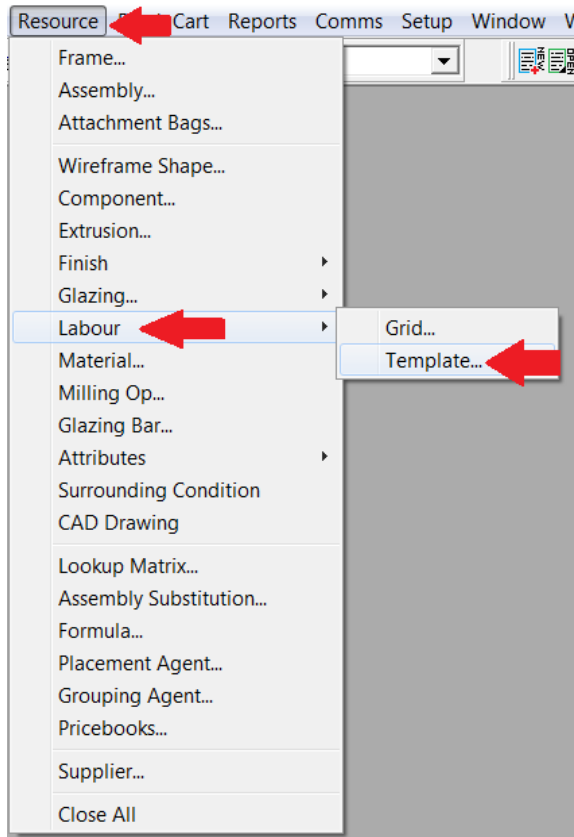
PLEASE NOTE THAT THERE IS DIFFERENT TERMANOLOGY FOR THIS ELEMENT FROM WITHIN THE QUOTE
LABOUR BAGS = FABRICATION LABOUR
LABOUR TEMPLATE = FIXING (ONSITE) LABOUR



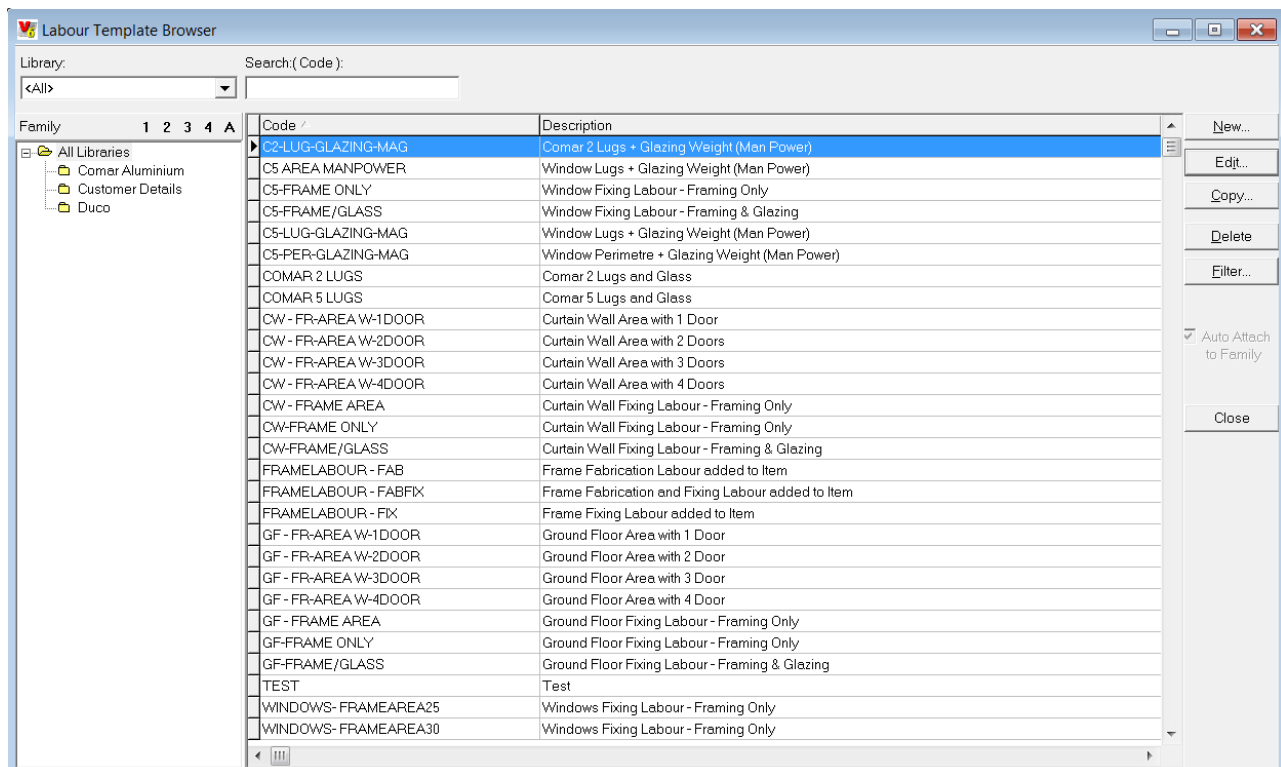
FIXING/ONSITE LABOUR

GENESIS CAN WORK OUT BASIC FORMULAS FOR FIXING LABOUR. THESE ARE NORMALLY BASED ON AN AREA OR PERIMETRE OF A FRAME.

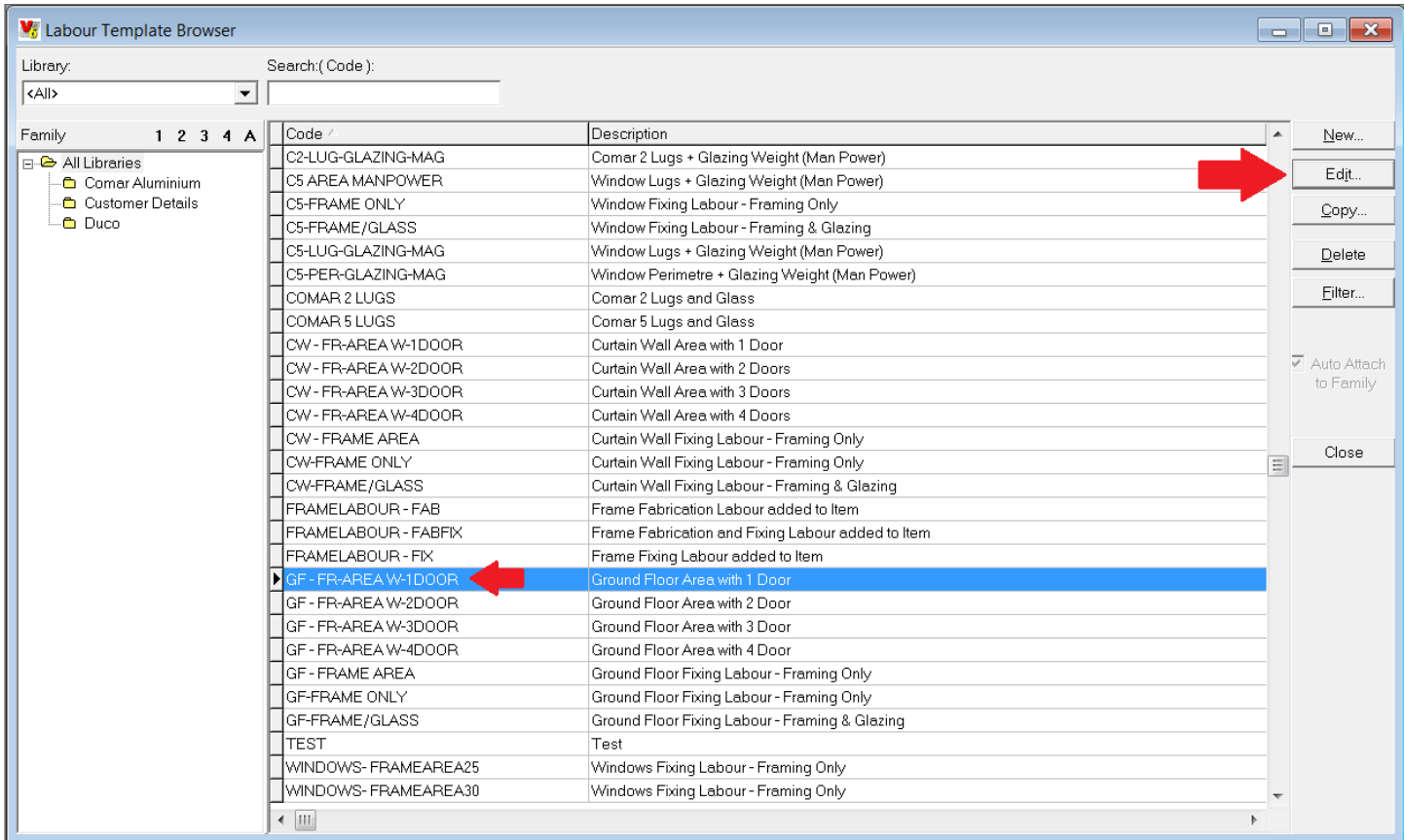
THE TEMPLATES FOR THESE CAN BE FOUND BY GOING INTO RESOURCE, THEN LABOUR AND THEN TEMPLATE.



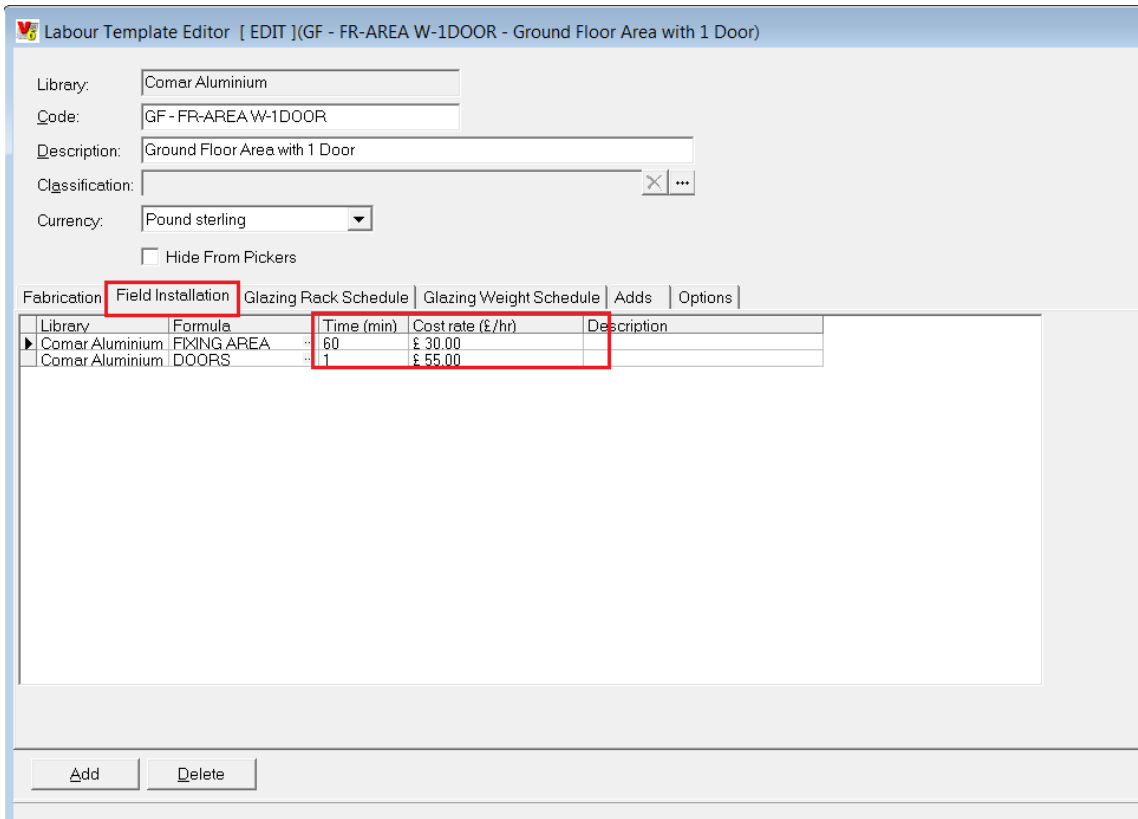
THERE ARE MANY TEMPLATES ALREADY SETUP, WE WILL LOOK AT ONE OF THEM. GF - FR-AREA W-1DOOR



FIND THIS ONE IN THE LIST “GF - FR-AREA W-1DOOR” AND THEN CLICK ONTO EDIT.



GO TO FIELD INSTALLATION AND YOU CAN CHANGE THE COST RATE (PER METRE SQUARE), ONCE FINISHED CLICK OK.



YOU CAN NOW ADD THIS TO YOUR QUOTE USING THE METHOD MENTIONED PREVIOUSLY.